



INDUSTRY ADVOCACY

PROFESSIONAL DEVELOPMENT

SOCIAL PARTNERSHIP



ASSOCIATION OF  
INTERNATIONAL  
BANKS & TRUST  
COMPANIES IN THE BAHAMAS

**MEMBERSHIP INFORMATION**

**Dear Sir/Madam:**

### **AN INVITATION TO AIBT MEMBERSHIP**

The Association of International Banks and Trust Companies in The Bahamas ('AIBT') was formed in 1976 and has been representing the interests of our Members ever since. In recent years, as the regulatory environment in The Bahamas has changed, so too has the role of the AIBT. As much of the current work of the AIBT has relevance beyond '*Banks and Trust Companies*', our Board has decided, for the first time, to offer membership to non-bank participants in the securities industry and we are writing to you today to invite you to apply for this membership.

A primary role of AIBT is to represent the interests of its Members and we do this by meeting regularly with local regulators, Government Ministers and other industry bodies. We have established strong working relationships with The Securities Commission of The Bahamas and our primary regulator, The Central Bank of The Bahamas, and these relationships allow us to represent the full range of interests of our Members. We can say with confidence that our relationships with relevant decision makers in The Bahamas has, on numerous occasions, resulted in us successfully influencing the regulatory environment and financial products offered in our jurisdiction.

As we continue with our mandate, we believe that membership will offer you a respected, established vehicle by which to have your voice heard through AIBT, and to share in the many other benefits available to you, as outlined in the enclosed. Clearly, the more institutions that we represent, the more effective our dialogue and influence will be. As such we request that you kindly consider this invitation and contact our offices to discuss any further questions you may have. Please also feel free to contact me directly at any time on (242) 502-5080.

Many thanks, and I look forward to welcoming you as the newest Member of AIBT.

Yours truly,  
**AIBT**



**Antoinette Russell**  
Chairman

# A PROACTIVE COMMITMENT TO THE DEVELOPMENT OF OUR INDUSTRY

## INDUSTRY ADVOCACY

*AIBT is committed to representing the needs, and being the voice, of the industry and undertakes regular ongoing dialogue with key Ministers and departments of Government about matters of importance to our Members. We maintain active relationships with other industry bodies and regulators to ensure that our Members stay connected to developments on all fronts of this vital sector and that, collectively, we have a seat at the table.*

## PROFESSIONAL DEVELOPMENT

*The Nassau Conference is a premier professional development event dedicated to preparing and enhancing Bahamian professionals for continued success in the industry. The annual event underscores AIBT's ongoing commitment, as Founding Partner, to the continued development and growth of the sector and its professionals. The Conference is the centerpiece of our wider Nassau Conference Initiative that includes our annual Summer Internships programme and Six-Week Language Immersion for qualified students and young professionals.*

## SOCIAL PARTNERSHIP

*It means a commitment to education at the AIBT. For the thousands of Bahamian employees of our member firms. For young Bahamians seeking advanced technical skills. For students at the College of The Bahamas. We fulfill this commitment through sponsored training programs for our member firms, our support for the Financial Community Advanced Educational Trust for Bahamians (FCATET) and our involvement with the College of The Bahamas.*

# BENEFITS OF AIBT MEMBERSHIP

## INDUSTRY INSIGHTS

*Inclusion in, and access to, the Bi-Annual AIBT Compensation Survey.*

## PROFESSIONAL DEVELOPMENT

*Complimentary Access to the Annual Nassau Conference for One (1) Employee from Each Member Firm.*

## DIRECT ACCESS

*Regular Access to key Government Leaders, Regulators and Industry Associations.*

## UNIFIED CODE OF CONDUCT

*Commitment to the Highest Professional Standards Defined by our AIBT Code of Conduct (attached).*

## SENIOR LEVEL REPRESENTATION

*Representation by Association Directors Drawn from Senior Industry Leaders at the forefront of the Sector.*

# AIBT BOARD OF DIRECTORS

**Antoinette Russell** *AIBT Chairman*  
*Managing Director, Credit Suisse Trust Ltd.*

**Ivan Hooper** *AIBT Deputy Chairman*  
*CEO, Winterbotham Trust Company Ltd.*

**Bruno Roberts** *AIBT Deputy Chairman*  
*Director, The Private Trust Corporation Limited*

**Anastacia Johnson** *Secretary*  
*Executive Administrator of AIBT*

**Christian Coquoz** *Ansbacher (Bahamas) Limited*

**Jean-Marc Fellay** *Julius Baer Bank & Trust (Bahamas) Ltd.*

**Steven Ferguson** *UBS Trustees (Bahamas) Ltd.*

**Dominique Lefevre** *Societe Generale Private Banking (Bahamas) Ltd.*

**Jan Mezulanik** *Pictet Bank & Trust Ltd.*

**Shira Newbold** *Intertrust (Bahamas) Limited*

**Colyn Roberts** *Corner Bank (Overseas) Ltd.*

**Ivanhoe Sands** *Union Bancaire Privee*

**Fabrizio Tuletta** *BSI Overseas (Bahamas) Ltd.*

# AIBT CONTACTS

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+1 (242) 393-5501 | Fax

[info@aibt-bahamas.com](mailto:info@aibt-bahamas.com)

## **ONLINE**

### **AIBT**

**[www.aibt-bahamas.com](http://www.aibt-bahamas.com)**

[facebook.com/AIBTBahamas](https://facebook.com/AIBTBahamas)

[twitter.com/AIBTBahamas](https://twitter.com/AIBTBahamas)

[linkedin.com/company/AIBTBahamas](https://linkedin.com/company/AIBTBahamas)

### **Nassau Conference**

**[www.nassauconference.com](http://www.nassauconference.com)**

[facebook.com/NassauConference](https://facebook.com/NassauConference)

[twitter.com/NassauConf](https://twitter.com/NassauConf)

[linkedin.com/company/NassauConference](https://linkedin.com/company/NassauConference)



We, the institution named below, hereby apply to become a member of the Association of International Banks & Trust Companies in The Bahamas.

FULL NAME OF INSTITUTION	
MANAGING DIRECTOR	
PHYSICAL ADDRESS	
POSTAL ADDRESS	
TELEPHONE	
FACSIMILE	
EMAIL ADDRESS	
WEBSITE	
TYPE OF LICENSE	Select Either or All as appropriate <input type="checkbox"/> BANK <input type="checkbox"/> TRUST
COUNTRY OF DOMICILE	
NUMBER OF EMPLOYEES	
<b>ANNUAL FEE: BSD\$ 2,000.00</b> To be invoiced for year: YYYY	

We hereby agree to abide by the Terms & Conditions detailed in the *AIBT Code of Conduct*.

SIGNATURE	
NAME/TITLE	
DATE	